# CITY OF CHICAGO DEPARTMENT OF PROCUREMENT SERVICES ROOM 403, CITY HALL, 121 N. LASALLE STREET By



FOR NC	RB USE	ONLY
Date	6/5	12
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Vote	YE	

# NON-COMPETITIVE REVIEW BOARD (NCRB) JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

## COMPLETE THIS SECTION IF NEW CONTRACT

For contract(s) in this request, fill in each of Preparation of Non-Competitive Procure needed. Subject areas must be fully comp	ment Form on ti	ne reverse side. Complet	le "Other" subject area if ad	ditional information in
Request that negotiations be conducted or	nly with <u>AskReply</u>	. Inc. dba B2GNow for i	the product(s) and/or servic	e(s) described herein.
This is a request for:				5 0
One-Time Contractor Requisition #:	, copy attache	d or Term Agreement	t or Delegate Agency (Cr	seck one)
If Delegate Agency, this request is for "blar				·
Pre-Assigned Specification No.:			igned Contract No.:	·
COMPLETE THIS	SECTION IF AN		CATION TO CONTRACT	
Describe in detail the change in terms of do specific reasons for the change. Indicate b as applicable. Attach copy of all supporting Contract #: 18455	ollars, time period oth the original ar	, scope of services, etc., nd the adjusted contract Jest approval for a contra	its relationship to the origin	ata with this above
Specification #: 68442		Contract or Prog	gram Description:	
Modification #: Reg # 70576		(Attach List, if m	ultiple)	
Shannon Andrews Originator Name (mm/dd/yr)  312-74 Telepho		Delute My Signature	DPS Department	04/24/2012 Date
☑ PROCUREMENT HISTORY  DPS is in need of a custom MWDBE Payme  ☑ ESTIMATED COST  \$50,000	ints report. B2GN	ow retains ownership of	the code therefore is the or	nly option for updates
See attached				
EXCLUSIVE OR UNIQUE CAPABILITY				
See attached				
☑ OTHER				
See attached				
APPROVED BY:  DEPARTMENT HEAD OR  PRINT NAME  PRINT NAME		6/5/2012 DATE VECE	BOARD CHAIRPERSON  TERREME D. GLA  PRINT NAME	= 06/05/12 DATE (NON-UNTILL
CHIEF PROCUREMENT C	DEFICER		DATE OF ADDROVA	118
Of the PASSOCIATION OF THE	A LIOLIT		DATE OF APPROVAL	I .

#### INSTRUCTIONS FOR PREPARATION OF NON-COMPETITIVE PROCUREMENT FORM

If a City Department has determined that the purchase of supplies, equipment, work and/or services cannot be done on a competitive basis, a justification must be prepared on this "Justification for Non-Competitive Procurement Form" in which procurement is requested on a non-bid or non-competitive basis in accordance with 65 ILCS 5/8-10-4 of the Illinois Compiled Statutes. All applicable questions in each Subject Area below must be answered. The information provided must be complete and in sufficient detail to allow for a decision to be made by the Non-Competitive Procurement Review Board. Also attach a DPS Checklist and any other required documentation. The Board will not consider justification with incomplete information documentation or omissions.

#### PROCUREMENT HISTORY

- 1. Describe the requirement and how it evolved from initial planning to its present status.
- 2. Is this a first time requirement or a continuation of previous procurement from the same source? If so, explain the procurement history.
- 3. Explain attempts made to competitively bid the requirement. (Attach copy of notices and list of sources contacted)
- Describe all research done to find other sources. (List other cities contacted, companies in the industry contacted, professional organizations, periodicals and other publications used).
- 5. Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?
- 6. Explain whether or not future competitive bidding is possible. If not, why not?

#### **ESTIMATED COST**

- 1. What is the estimated cost for this requirement (or for each contract, if multiple awards contemplated)? What is the funding source?
- 2. What is the estimated cost by fiscal year, if the job project or program covers multiple years?
- Explain the basis for estimating the cost and what assumptions were made and/or data used (i.e., budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc.)
- Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be duplicated
  at City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved.
- 5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

#### **SCHEDULE REQUIREMENTS**

- Explain how the schedule was developed and at what point the specific dates were known.
- 2. Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding, explain why only one person or firm can meet the required schedule.
- Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.
- 4. Describe in detail what impact delays for competitive bidding would have on City operations, programs, costs and budgeted funds.

#### **EXCLUSIVE OR UNIQUE CAPABILITY**

- If contemplating hiring a person or firm as a Professional Service Consultant, explain in detail what professional skills, expertise, qualifications, and/or other factors make this person or firm exclusively or uniquely qualified for the project. Attach a copy of the cost proposal, scope of services, and temporary consulting services form.
- Does the proposed firm have personnel considered unquestionably predominant in the particular field?
- 3. What prior experience of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program?
- 4. What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job?
- 5. What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?
- 6. If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models, etc. possess. Is compatibility with existing equipment critical from an operational standpoint? Explain why?
- Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation verifying such.
- If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer.

#### MBE/WBE COMPLIANCE PLAN

\* All submissions must contain detailed information about how the proposed firm will comply with the requirements of the City's Minority and Women Owned Business program. All submissions must include a complete C-1 and D-1 form, which is available on the Procurement Services page on the City's Intranet site. The City Department must submit a Compliance Plan, including details about direct and indirect compliance.

#### OTHER

Explain other related considerations and attach all applicable supporting documents, i.e., an approved ITGB form.

#### **REVIEW AND APPROVAL**

This form must be signed by both Originator of the request and signed by the Department Head or authorized designee. After review and final disposition from the Board, this form will be signed by the Chairperson of the Board. After review and final disposition from the Board, this form will be signed by the Chief Procurement Officer for final approval.

# **DPS PROJECT CHECKLIST**

IMPORTANT: ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR ROUTING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602, ATTENTION: CHIEF PROCUREMENT OFFICER.

## For DPS Use Only

Date Received

**Date Returned** 

Date Accepted

CA/CN's Name

Genera	i informati	on:											
Date: 05/	02/2012			Need by (es	stimate	d date): 07/02	2/2012						
Requisiti	on No.: 70576			Contact Per	rson:			Project I	Project Manager:				
Specifica	ntion No.: (if k	nown) 68442		Shannon And	lrews			Shannon	Shannon Andrews				
PO No.: (	if known) 1840	56		Telephone:	-31274	148980		Telepho	Telephone: 3127448980				
Modificat	ion No.: (if kn	own)		Fax: -31274	40010			Fax: 312	Fax: 3127440010				
Previous	PO No.: (if kn	own)		Email: shann	on. and	lrews@cityofc	hicago, org	Email: sl	annon, andre	ws6cityofchicago.org			
Project D Certifica	escription: Am tion & Compli	endment to F ance (C2) s	20 # 18456 ystem	o for Vendor	Limit	Increase and	Scope Change	e for Custom M	WDBE Paymen	ts Report in hosted			
Funding	a:												
City:	☐ Corpora	te	☐ Bond			Enterprise	☐ Gra	ant*	☐ Othe	<del>-</del>			
State:	□ IDOT/Tr	ansit	□ IDOT/	/Highway	1		☐ Gra		Other				
			☐ FTA		□F	-AA	Gra		Other				
LINE	FY	FUND	DEPT		N	APPR	ACTV	PROJECT	RPTG	\$ DOLLAR AMOUNT			
Previous  Project De Certifica  Project De Certifica  Funding City: State: Federal:  LINE  "IF GRANT MAY APPLY  Scope S Attache IMPORT THIS IS A G SPECIFIC:  Purchas New Requiration  Blanket  Master  Blanket  Requisiti Standan Forms Requisiti Special Non-Contract Te  ** Requeste  Pre-Bid/S Mandatory for the second s	012	0506	3	5 20	05	0149							
	<del></del>												
IMPORT THIS IS A C	ANT:	TTON OF YO	OUR SUBM	NITTAL. IN OF	RDER F	OR DPS TO A	CCEPT YOU		YOU MUST (	COMPLETE THE			
Purchas	e Order Ty	pe (Check	k All The	at Apply):	00			10					
New Requ	est	e sa vena				Modific	ation/Amend	ment					
☐ Blanket	Tem/DUR/Ag	reement				☐ Time	☐ Time Extension**						
☐ Master /	Agreement (Ta	isk Order)				✓ Vend	☑ Vendor Limit Increase						
☐ Standar	d/One-Time P	urchase				Scop     Sco	e Change/Pri	ce increase/Ad	iditional Line	Item(s)			
Forms						☐ Othe	r (specify):						
Requisit	ion		5										
☐ Special	Approvals												
☑ Non-Cor	npetitive Revie	w Board (NC	RB)										
Contract Te	m: 5 years												
** Requeste	ed Term (Numi	ber of Months	s):										
Pre-Bid/S	Submittal F	Requireme	ents:										
	Pre Bid/Submi			Yes* 🔯 No									
Requesting				Yes 🛛 No						W			
_	ain reasons w	hy mandaton	y attendan	nce is necess	arv.								

The following is a general description of what should be included in a Scope of Services or Specification:

A clear description of all anticipated services and products, including: time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

ARCHITECTURAL/ENGINEERING SUPPLEM	ENTAL CHECKLIST		
Required Attachments: Scope of Services, Including location	n, description of project, services required	, deliverables, and other information as re	equired
Risk Management			
Current Insurance Requirements prepared/approved by Risi	Management:	C Yes C No	
Will services be performed within 50 feet of CTA train or other	☐ Yes ☐ No		
Will services be performed on or near a waterway?	Yes No		
Trim services be performed on or near a waterway?		☐ Yes ☐ No	
If applicable, Pre-Qualification Category No.	Category Description:		
For Pre-Qualification Program, attach list of suggested firms			
Other Agency Concurrence Required:   None State   I	Federal Other		
If Amendment request, please verify and provide the follow			
Contractor's Name:	** <b>!9</b>		
Contractor's Address:			523
Contractor's e-mail Address:			
Contractor's Phone Number:			
Contractor's Contact Person:			
Contractor's Contact Person.		nhi n	
Attach Recommendation of MBE/WBE/DBE Analysis Form		El Ven El No	
		☐ Yes ☐ No	
<b>AVIATION CONSTRUCTION SUPPLEMENTAL</b>	CHECKLIST	All	
DOA sign-off for final design documents:		El Van El Na	
DOTT DIGIT OF THE BOOKS BOOKS TO THE		☐ Yes ☐ No	
Required Attachments:			
Copy of Draft Contract Documents and Detailed Specification	ıs		
Risk Management:			
Current Insurance Requirements prepared/approved by Risk	Management:	☐ Yes ☐ No	
Will work be performed within 50 feet of CTA or ATS structure		☐ Yes ☐ No	
Will work be performed airside?		☐ Yes ☐ No	
*NOTE: Any non-construction Aviation request, complete the	applicable section.		
Do bid documents contain Sensitive Security Information (SSI	1)?	QYes* QNo QRedacted	
*If yes, attach Confidentiality Statement	··	CITOS CITO CITOCACIO	
Attach Recommendation of MBE/WBE/DBE Analysis Form		☐ Yes ☐ No	
if Amendment request, please verify and provide the following	nor:		
Contractor's Name:	'9-		
Contractor's Address:			
Contractor's e-mail Address:			
Contractor's Phone Number:			
Contiguos a mone families.			

Contractor's Contact Person:

**COMMODITIES SUPPLEMENTAL CHECKLIST** Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, user department contact, price escalation considerations Bidder's qualification, contract term and extension options Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate. Attach Recommendation of MBE/WBE/DBE Analysis Form Yes No Is this a Revenue Producing contract? ☐ Yes ☐ No if Modification request, please verify and provide the following: Contractor's Name: Contractor's Address: Contractor's e-mail Address: Contractor's Phone Number: Contractor's Contact Person: CONSTRUCTION SUPPLEMENTAL CHECKLIST Required attachments: Copy of Draft (80% Completion), Contract Documents and Detailed Specifications **Risk Management** Current Insurance Requirements prepared/approved by Risk Management: ☐ Yes ☐ No Will services be performed within 50 feet of CTA train or other railroad property? ☐ Yes ☐ No Will services be performed on or near a waterway? ☐ Yes ☐ No Attach Recommendation of MBE/WBE/DBE Analysis Form ☐ Yes ☐ No If Modification request, please verify and provide the following: Contractor's Name: Contractor's Address: Contractor's e-mail Address: Contractor's Phone Number: Contractor's Contact Person: PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST If New Request (Check applicable boxes): is this a Request for Information (RFI)? ☐ Yes ☒ No Is this a Request for Qualifications (RFQ)? ☐ Yes ☒ No Is this a Request for Proposal (RFP)? ☐ Yes ☒ No If RFQ or RFP, did any outside Consultant provide advice or deliverables in developing the RFQ or RFP? ☐ Yes\* ☐ No \*If yes, Company Name: PO# Attach a narrative explaining the consulting services and deliverables provided. is this a Non-Competitive Procurement? ☑ Yes\* ☐ No \*If yes, attach completed Non-Competitive Justification form, vendor proposal and completed MBE/WBE compliance plan (Schedules C-1 and D-1) submitted to the Non-Competitive Review Board. Is this a request for individual Contract Services? ☐ Yes\* ☒ No \*If yes and you seek a sole source contract to hire a person as a Consultant, attach completed Office of Compliance "Request for Individual Contract Services" approval form signed by Department Head, Office of Compliance & OBM. is this a Revenue Producing contract? ☐ Yes ⊠ No

Does this request involve the purchase of Software?

\*If yes, attach descriptions of software and software license agreement.

\*If yes, is City required to sign a software license?

10/21/2009, 4 of 6

☐ Yes\* ☒ No

☐ Yes\* ☒ No

PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST (continued)	The second of th
Required Attachments (IF RFP/RFQ OR SOLE SOURCE):	
Statement of Work (SOW), Deliverables or Scope of Services defined	
Does SOW involve any work in the public way?	☐ Yes* ☑ No
*If yes, attach list of locations.	
Does SOW involve any public improvement to property that requires performance bond or prevailing wage	? Yes* 🖾 No
*If yes, attach list of locations.	
Is City Council approval required?	☐ Yes ☒ No
☑ Project or Program Background Information	
☑ Project Goals and Objectives	
Qualifications or Licenses/Certifications required for any disciplines	
Evaluation Criterion desired in RFP or RFQ	
☐ Evaluation Committee (EC) members recommended. Attach list of names, titles and departments	
☐ Technical and/or Functional Requirements, if applicable	
☑ Cost Proposal/Schedule of Compensation structure (If Sole Source, over Contract Term by Milestone I	Deliverables)
If an Information Technology (IT) project valued at \$100,000.00 or more, attach approval transmittal sh	eet from Information Technology Governance
Board (ITGB)	
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes ⊠ No
	Lies Mino
If Amendment request, please verify and provide the following:	
Contractor's Name:	
Contractor's Address:	
Contractor's e-mail Address:	
Contractor's Phone Number:	
Contractor's Contact Person:	
VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST	
Required Attachments:	
☐ Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment	at if any and entirentlements
Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Subm	ittal information, etc.)
Delivery Location(s)	man mornation, ac.,
☐ Technical Literature	
Drawings, if any	
Part Number List (Manufacturer, or Dealer; or Other Source)	
Current Price List(s)/Catalog(s)	
Special Approval Form	
Exhibits and Attachments	
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes ☐ No
Is this a Revenue Producing Contract?	☐ Yes ☐ No
	Lies Lieo
if Modification request, please verify and provide the following:	
Contractor's Name:	
Contractor's Address:	
Contractor's e-mail Address:	
Contractor's Phone Number:	
Contractor's Contact Person:	

#### WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST **Required Attachments:** Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations Bidder's qualification, contract term and extension options Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate If an Information Technology (IT) project valued at \$100,000.00 or more, attach approval transmittal sheet from Information Technology Governance Board (ITGB) Risk Management: Will services be performed within 50 feet (50") of CTA train or other railroad property? ☐ Yes ☐ No Will services be performed on or near a waterway? ☐ Yes ☐ No Will services require the handling of hazardous/bio-waste material? ☐ Yes ☐ No Will services require the blocking of streets or sidewalks which may affect public safety? ☐ Yes ☐ No Attach Recommendation of MBE/WBE/DBE Analysis Form ☐ Yes ☐ No Is this a Revenue Producing contract? ☐ Yes ☐ No If Modification or Amendment request, please verify and provide the following: Contractor's Name: Contractor's Address: Contractor's e-mail Address: Contractor's Phone Number: Contractor's Contact Person:

# Compliance and Certification (C2) Custom Payments Report

## **Justification for Non Competitive Procurement**

### **Procurement History**

1. Describe the requirement and how it evolved from initial planning to its present status.

The Department of Procurement Services identified a need for an application to manage the Department's Certification and Compliance data. A Request for Services ("RFS") was issued under the City's Master Consulting Agreements for IT Management. After careful review and evaluation of the proposals, a task order was issued to the selected vendor, Los Alamos Technical Associates, Inc. ("LATA").

LATA's proposal included a hosted solution performed by their subcontractor, ASKREPLY, Inc. d/b/a B2GNow, the company that owns the proprietary code that is being used for the C2 program. LATA's proposed solution, including B2GNow, was evaluated as part of a competitive evaluation process and selected as best qualified to meet the City's requirement. The City's approved task order agreement with LATA contained a provision that annual hosted service will be contracted directly between the City and B2GNow.

B2GNow retains ownership of the code and will continue to host the program. DPS is working with B2GNow to enhance their standard code to meet our requirements. In addition, B2GNow has existing contracts with numerous other government and private entities, and any benefits given to these other entities in the future will also be made available to the City.

2. Is this a first time requirement or a continuation of previous procurement from the same source?

This is a continuation of a previous procurement from the same source.

3. Explain attempts made to competitively bid the requirement.

Through a competitive evaluation process, the City selected B2GNow as part of the winning proposal submitted by LATA as best qualified to meet the City's requirement. The City's agreement with LATA (including the services provided by B2GNow as LATA's subcontractor) has expired and the City has a direct contract agreement with B2GNow for the hosted solution. This requirement is not suitable for competitive bidding because of the proprietary nature of the service and the necessity for ongoing hosting by B2GNow.

4. Describe all research done to find other sources.

Because this is a proprietary code and hosting agreement, research does not apply.

- 5. Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?

  This request is for an amendment to the existing hosting and support contract. As enhancements are identified future requests may be made for doing business with the same source due to the proprietary nature of the program code.
- 6. Explain whether or not future competitive bidding is possible. If not, why not? Future competitive bidding is not possible for this particular requirement unless the proprietary nature of the code were to change in the future.

#### **Estimated Cost**

- 1. What is the estimated cost for this requirement? What is the funding source?

  The cost of the customized reports is approximately \$50,000. Please see the attached cost breakdown.
- What is the estimated cost by fiscal year, if the job project or program covers multiple years?
   This is a one-time cost for the creation of the custom payments reports.
- 3. Explain the basis for estimating the cost and what assumptions were made and/or data used (i.e. budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc.).

  The cost is based on the estimated programming time.
- 4. Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be duplicated at City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved. B2GNow is the owner of this proprietary code, and the sole source for procuring it. Other proposals were considered during the competitive evaluation process and found to be less qualified. Requirements gathering and specification for this report are nearly identical to a completed custom awards report, including specified sorting and grouping which will minimize the development time for the custom payments report.
- 5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

  N/A

### Schedule Requirements

1. Explain how the schedule was developed and at what point the specific dates were known.

Project schedule is based on prioritization of requirements. Because a majority of the logic in the requirements has already been developed for the originally scoped E380 awards report, the creation of the requested should be able to be expedited.

Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding explain why only one person or firm can meet the required schedule.

N/A

- 3. Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.
  Please see the attached project schedule. This schedule is critical in order to provide tracking of certified vendors and compliance as required by City ordinance.
- 4. Describe in detail what impact delays for competitive bidding would have on City operations, programs, costs and budgeted funds.

  This program was selected through a competitive evaluation process. Competitive bidding was not possible because the solution was unknown to the City at the time the RFS was issued. The proposed solutions were evaluated competitively and this solution was selected as the most advantageous to the City. Any modifications to the proprietary code must be performed by B2GNow.

### **Exclusive or Unique Capability**

- If contemplating hiring a person or firm as a Professional Service other factors make this person or firm exclusive or uniquely qualified for the project. Attach a copy of cost proposal and scope of services.
   Please see the attached proposal from B2GNow.
- 2. Does the proposed firm have personnel considered unquestionably predominant in the particular field?

  Yes.
- 3. What prior experience of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program?

  B2GNow is the owner of the proprietary code which is integral to the program selected by the City through a competitive evaluation process to best meet the needs of the requirement.

- 4. What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job? The competitively selected program is hosted remotely by B2GNow through their facility in Phoenix.
- 5. What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?

  B2GNow is the owner of the code and no other vendor has access to this code.
- 6. If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models, etc. possess. Is compatibility with existing equipment critical from an operational standpoint? Explain why.
  This program was compared with all other proposals received and after careful evaluation, selected as best meeting the needs of the City for this requirement.
- 7. Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation verifying such.

  Please see attached documentation.
- 8. If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer.

  N/A

#### MBE/WBE Compliance Plan

1. All submissions must contain detailed information about how the proposed firm will comply with the requirements of the City's Minority and Women Owned Business program. All submissions must include a compete C-1 and D-1 form, which is available on the Procurement Services page on the City's intranet site.

This is a No Stated Goals amendment.

#### Other

1. Explain other related considerations and attach all applicable supporting documents (an approved Information Technology Strategy Committee (ITSC) form, an approved Request for Individual Contract Services form, etc.) N/A

# Initial Scope of Work for E380 Payment Reports Provided by Eric Tenfelde via email on 4/30/12

- The design of the E380 Payment reports should follow the same template as the reports developed for E380 Awards.
- 2. The Record Selection criteria is the same as documented in the Chicago 380 Record Selection Criteria but should also include the additions documented as issues during the testing of E380 report. This includes being able to account for "Self Performing Primes".
- 3. Summary reports only total on contracts which meet eligibility. However, there is a line to total payments on contracts which did not meet eligibility so that the summary totals match the detail report totals.
- 4. We no longer need a "record type" as a selection criteria dropdown for the generating reports.

  There will not be mode or amendments in the "Payment" reports.
- 5. Remove "approval" date columns.
- 6.Any column or heading description of "award" or "awards and mods" or "awards, mods, and amendments" should be replaced with "Payments".
- 7. Remove column for "award type" in ethnicity reports.
- 8. In detail report generator, add selection criteria dropdowns for "contract type grouping" and "ethnicity".
- 9. Reports should be called:
  - 1. MBE/WBE/DBE Contract Payment Detail
  - 2. MBE/WBE/DBE & Ethnicity Payment Detail
  - 3. DBE & Ethnicity Payment Summary
  - 4. MBE/WBE & Ethnicity Payment Summary



# DEPARTMENT OF PROCUREMENT SERVICES CITY OF CHICAGO

DATE:

May 2, 2012

TO:

Jamie L. Rhee

Chief Procurement Officer

FROM:

Shannon E. Andrews

Deputy Procurement Officer

SUBJECT:

REQUEST FOR VENDOR LIMIT INCREASE & SCOPE MODIFICATION

**CURRENT PO NUMBER: 18455** 

**CURRENT SPECIFICATION NUMBER: 68442** 

**CUSTOM DEVELOPMENT E380** 

**VENDOR: ASKREPLY (DBA/B2GNOW)** 

The Department of Procurement Services requests permission to initiate an amendment to the existing contract with B2GNow for our hosted IT solutions certification/compliance reporting. B2GNow retains ownership of the code and will continue to host the program. DPS is working with B2GNow to enhance their standard code to meet our requirements. We are requesting a vendor limit increase and minor scope modification in order to complete the next phase of our project.

Per the attached scope of services B2GNow will redesign our reports for enhanced data retrieval and improved reporting capabilities. These reports pertain to the Certification and Compliance (C2) system and are critical for providing accurate information pertaining to M/W/DBE contract and sub-contractor payments.

Attached is the NCRB Justification Form; scope of services; DPS Checklist and all relevant forms and supporting documentation required for a Non Competitive Procurement modification. If you concur with this request, please sign this memo and return the entire package to Shannon Andrews to continue processing.

# E-procurement RFP Page 2

**Procurement Type:** 

**Amendment to Non-Competitive Procurement** 

**Duration:** 

N/A

**Estimated Cost:** 

\$50,000.00

Funding:

0506-35-2005-0140-220140

User Contact/Deputy:

Shannon Andrews

Phone: 312-744-8980

Jamie L. Rhee, Chief Procurement Officer
Approval to Proceed with Amendment



5025 N. Central Avenue, #494 Phoenix, AZ 85012 Voice. 802-825-9277 Fax: 888-892-2013

May 2, 2012

City of Chicago Altn: Mr. Carleton Nolan 121 N. LaSalle Chicago, IL 60602

Re: Custom Development Amendment

Dear Mr. Nolan:

We have reviewed the requirements in detail. Our <u>initial</u> estimate to complete the "E380 Payment Reports" is approximately \$44,000. We will work with the City to leverage past work and consolidate effort to minimize the cost of this project.

Like the prior E380 Award Reports, this includes:

Project management through sign-off

Detailed review of Chicago's needs and expectations for payment reports

Report requirement and specification definition

· Clarification of any items

Query design and development

· Report design and development

Report testing and deployment

Resolution of all issues identified by Chicago and B2Gnow QA

The initial requirements, as provided by the City, are included on page two of this letter.

We respectfully request "No Stated Goals" on this amendment as there is no opportunity for MWBE participation in the scope. The B2Gnow Diversity Management System is a proprietary system that has been developed exclusively by B2Gnow and is hosted exclusively by B2Gnow. No other company is qualified, authorized, or able to develop custom reports in the B2Gnow Diversity Management System. As such, all requests for custom reports and enhancements must be completed exclusively by B2Gnow's technical team.

We look forward to assisting the City of Chicago with their custom reporting and development needs. If you have any questions regarding B2Gnow, please don't hesitate to contact me directly at 602-325-

Best Regards.

Frank Begalke

**Chief Operating Officer** 

AskReply, Inc. (dba B2Gnow)



# DEPARTMENT OF PROCUREMENT SERVICES CITY OF CHICAGO

DATE:

May 2, 2012

TO:

Jamie L. Rhee

Chief Procurement Officer

FROM:

Monica Jimenez

**Deputy Procurement Officer** 

SUBJECT:

**MWBE Waiver Request** 

The Department of Procurement Services concurs with the request for no stated goals per the letter from AskReply (dba/B2GNow) included in the NCRB package. There is no opportunity for M/WBE participation because the Diversity Management System is proprietary and has been developed exclusively by the vendor. No other company is authorized to develop or change custom reporting software related to this system.

If you have any questions, please contact Monica Jimenez at 312-744-8045.



City of Chicago Richard M. Daley, Mayor

Department of **Procurement Services** 

Montel M. Gayles Chief Procurement Officer

City Hall, Room 403 121 North LaSalle Street Chicago, Illinois 60602 (312) 744-4900 (312) 744-2949 (TTY) http://www.cityofchicago.org

### REQUEST FOR WAIVER

TO:

Montel M. Gayles

Chief Procurement Officer

FROM:

Joy Lindsay

Contract Negotiator

DATE:

August 14, 2008

**User Department:** 

**Procurement Services** 

**Description of Services:** 

Compliance and Certification FMPS Module (C2) Hosted

Service

Specification No.:

TBD

Contract No.:

TBD

Vendor:

B2Gnow - Non-competitive Procurement (Sole Source)

**Contract Amount:** 

\$1,361,078.06

**Waiver Amount:** 

\$291,270.70

(\$230,022.19= 16.9% MBE) (\$61,248.51= 4.5 %WBE)

## **COMPLIANCE WITH REQUIREMENT:**

PROVIDED TIMELY NOTICE TO AN APPROPRIATE ASSOCIATION

# REASON(S) PURSUANT TO ORDINANCE AND REGULATIONS FOR APPROVAL:

SOLICITED APPROPRIATE NUMBER OF MBE/WBE's

**EXCESSIVELY COSTLY**  $\overline{\mathbf{x}}$ 

**IMPRACTICABLE** 

This is a request for an annual service agreement with B2Gnow. The B2Gnow Diversity Management System, selected through a competitive evaluation process, is a proprietary system and will be provided as a hosted solution accessible via the internet. The servers and technology infrastructure providing the hosted system are owned and managed by B2Gnow at their facility in Phoenix, Arizona. Because of the proprietary nature of this service agreement, there is no direct subcontracting opportunity. Because the services will be provided in Arizona, indirect participation by MBE/NBE firms located in the Chicago area is not practicable.

CONCUR: NOT CONCUR

ardenas

Deputy Procurement Officer

APPROVE: DISAPPROVE:

Montel M. Gayles

Chief Procurement Office





The following list of individuals will be attending the NCRB review for amendment for vendor limit increase & scope modification regarding current PO number 18455

Shannon E. Andrews, Deputy Procurement Officer

Kimlemay Woodfork-Moore, Deputy Procurement Officer

# CERTIFICATE OF LIABILITY INSURANCE

LAK **U022** 

DATE (MM/DD/YYYY) 05-03-2012

THIS CERTIFICATE ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONALINSURED, the policy(ies) must be endorsed. If SUBROGATIONIS WAIVED, subject to

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# CITY OF CHICAGO ECONOMIC DISCLOSURE STATEMENT and AFFIDAVIT EDS Information Update EDS # 31048

# **SECTION I -- GENERAL INFORMATION**

A. Legal name of the Disclosing Party submitting the EDS:

AskReply, Inc.

Enter d/b/a if applicable:

B2Gnow

The Disclosing Party submitting this EDS is:

the Applicant

B. Business address of the Disclosing Party:

5025 North Central Avenue #494 Phoenix, AZ 85012 United States

C. Telephone:

602-325-9277

Fax:

Email:

feb@b2gnow.com

D. Name of contact person:

Frank Begalke

E. Federal Employer Identification No. (if you have one):

33-0897731

## SECTION II -- DISCLOSURE OF OWNERSHIP INTERESTS

### A. NATURE OF THE DISCLOSING PARTY

1. Indicate the nature of the Disclosing Party:

Privately held business corporation

Is the Disclosing Party incorporated or organized in the State of Illinois?

No

State or foreign country of incorporation or organization:

Arizona

Registered to do business in the State of Illinois as a foreign entity?

Yes

#### **B. DISCLOSING PARTY IS A LEGAL ENTITY:**

1.a.1 Does the Disclosing Party have any directors?

Yes

1.a.3 List below the full names and titles of all executive officers and all directors, if any, of the entity. Do not include any directors who have no power to select the entity's officers.

Officer/Director:

Frank Begalke

Title:

COO

Role:

Both

Officer/Director:

Justin Talbot-Stern

Title:

CEO

Role:

Both

2. Ownership Information

Please provide ownership information concerning each person or entity having a direct or indirect beneficial interest in excess of 7.5% of the Disclosing Party. Examples of such an interest include shares in a corporation, partnership interest in a partnership or joint venture, interest of a member or manager in a limited lability company, or interest of a beneficiary of a trust, estate, or other similar entity. Note: Pursuant to Section 2-154-030 of the Municipal code of Chicago, the City may require any such additional information from any applicant which is reasonably intended to achieve full disclosure.

- Justin Talbot-Stern 58.0%
- Frank Begalke 19.4%
- David Liang 19.1%

#### Owner Details

Name

Address

David Liang

3847 Lakeview Drive

Galena, OH 45051

United States

Frank Begalke

5025 North Central Avenue #494

Phoenix, AZ 85012

United States

Justin Talbot-Stern

5025 North Central Avenue #494

Phoenix, AZ 85012

United States

# SECTION III -- BUSINESS RELATIONSHIPS WITH CITY ELECTED OFFICIALS

Has the Disclosing Party had a "business relationship," as defined in <u>Chapter 2-156</u> of the <u>Municipal Code</u>, with any City elected official in the 12 months before the date this EDS is signed?

No

#### **SECTION V -- CERTIFICATIONS**

A. COURT-ORDERED CHILD SUPPORT COMPLIANCE

Under <u>Municipal Code Section 2-92-415</u>, substantial owners of business entities that contract with the City must remain in compliance with their child support obligations throughout the contract's term.

Has any person who directly or indirectly owns 10% or more of the Disclosing Party been declared in arrearage of any child support obligations by any Illinois court of competent jurisdiction?

No

#### **B. FURTHER CERTIFICATIONS**

- 1. Pursuant to Municipal Code Chapter 1-23, Article I ("Article I")(which the Applicant should consult for defined terms (e.g., "doing business") and legal requirements), if the Disclosing Party submitting this EDS is the Applicant and is doing business with the City, then the Disclosing Party certifies as follows:
  - i. neither the Applicant nor any controlling person is currently indicted or charged with, or has admitted guilt of, or has ever been convicted of, or placed under supervision for, any criminal offense involving actual, attempted, or conspiracy to commit bribery, theft, fraud, forgery, perjury, dishonesty or deceit against an officer or employee of the City or any sister agency; and
- ii. the Applicant understands and acknowledges that compliance with Article I is a continuing requirement for doing business with the City.

NOTE: If Article I applies to the Applicant, the permanent compliance timeframe in Article I supersedes some five-year compliance timeframes in certifications 2 and 3 below.

- I certify the above to be true
- 2. The Disclosing Party and, if the Disclosing Party is a legal entity, all of those persons or entities identified in Section II.B.1. of this EDS:
  - a. are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from any transactions by any federal, state or local unit of government;
- b. have not, within a five-year period preceding the date of this EDS, been convicted of a criminal offense, adjudged guilty, or had a civil judgment rendered against them in connection with: obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or contract under a public transaction; a violation of federal or state antitrust statutes; fraud; embezzlement; theft; forgery; bribery; falsification or destruction of records; making false statements; or receiving stolen property;

- c. are not presently indicted for, or criminally or civilly charged by, a governmental entity (federal, state or local) with committing any of the offenses set forth in clause B.2.b. of this Section V;
- d. have not, within a five-year period preceding the date of this EDS, had one or more public transactions (federal, state or local) terminated for cause or default; and
- e. have not, within a five-year period preceding the date of this EDS, been convicted, adjudged guilty, or found liable in a civil proceeding, or in any criminal or civil action, including actions concerning environmental violations, instituted by the City or by the federal government, any state, or any other unit of local government.

## I certify the above to be true

- 3. Neither the Disclosing Party, nor any Contractor, nor any Affiliated Entity of either the Disclosing Party or any Contractor nor any Agents have, during the five years before the date this EDS is signed, or, with respect to a Contractor, an Affiliated Entity, or an Affiliated Entity of a Contractor during the five years before the date of such Contractor's or Affiliated Entity's contract or engagement in connection with the Matter:
- a. bribed or attempted to bribe, or been convicted or adjudged guilty of bribery or attempting to bribe, a public officer or employee of the City, the State of Illinois, or any agency of the federal government or of any state or local government in the United States of America, in that officer's or employee's official capacity;
- agreed or colluded with other bidders or prospective bidders, or been a party to any such agreement, or been convicted or adjudged guilty of agreement or collusion among bidders or prospective bidders, in restraint of freedom of competition by agreement to bid a fixed price or otherwise; or
- c. made an admission of such conduct described in a. or b. above that is a matter of record, but have not been prosecuted for such conduct; or
- d. violated the provisions of <u>Municipal Code Section 2-92-610 (Living Wage Ordinance)</u>.

## I certify the above to be true

- 4. Neither the Disclosing Party, Affiliated Entity or Contractor, or any of their employees, officials, agents or partners, is barred from contracting with any unit of state or local government as a result of engaging in or being convicted of
  - bid-rigging in violation of 720 ILCS 5/33E-3;
  - bid-rotating in violation of 720 ILCS 5/33E-4; or
  - any similar offense of any state or of the United States of America that contains the same elements as the offense of bid-rigging or bid-rotating.

## I certify the above to be true

- 5. Neither the Disclosing Party nor any Affiliated Entity is listed on any of the following lists maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the Bureau of Industry and Security of the U.S. Department of Commerce or their successors: the Specially Designated Nationals List, the Denied Persons List, the Unverified List, the Entity List and the Debarred List.
- I certify the above to be true
- 6. The Disclosing Party understands and shall comply with the applicable requirements of <u>Chapters 2-55</u> (<u>Legislative Inspector General</u>), <u>Chapter 2-56</u> (<u>Inspector General</u>) and <u>Chapter 2-156</u> (<u>Governmental Ethics</u>) of the Municipal Code.
- I certify the above to be true
- 7. To the best of the Disclosing Party's knowledge after reasonable inquiry, the following is a complete list of all current employees of the Disclosing Party who were, at any time during the 12-month period preceding the execution date of this EDS, an employee, or elected or appointed official, of the City of Chicago.

#### None

8. To the best of the Disclosing Party's knowledge after reasonable inquiry, the following is a complete list of all gifts that the Disclosing Party has given or caused to be given, at any time during the 12-month period preceding the execution date of this EDS, to an employee, or elected or appointed official, of the City of Chicago. For purposes of this statement, a "gift" does not include: (i) anything made generally available to City employees or to the general public, or (ii) food or drink provided in the course of official City business and having a retail value of less than \$20 per recipient.

None

## C. CERTIFICATION OF STATUS AS FINANCIAL INSTITUTION

The Disclosing Party certifies that, as defined in <u>Section 2-32-455(b)</u> of the <u>Municipal Code</u>, the Disclosing Party

is not a "financial institution"

# E. CERTIFICATION REGARDING SLAVERY ERA BUSINESS

If the Disclosing Party cannot make this verification, the Disclosing Party must disclose all required information in the space provided below or in an attachment in the "Additional Info" tab. Failure to comply with these disclosure requirements may

make any contract entered into with the City in connection with the Matter voidable by the City.

The Disclosing Party verifies that the Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities regarding records of investments or profits from slavery or slaveholder insurance policies during the slavery era (including insurance policies issued to slaveholders that provided coverage for damage to or injury or death of their slaves), and the Disclosing Party has found no such records.

I can make the above verification

# SECTION VII -- ACKNOWLEDGMENTS, CONTRACT INCORPORATION, COMPLIANCE, PENALTIES, DISCLOSURE

The Disclosing Party understands and agrees that:

- A. The certifications, disclosures, and acknowledgments contained in this EDS will become part of any contract or other agreement between the Applicant and the City in connection with the Matter, whether procurement, City assistance, or other City action, and are material inducements to the City's execution of any contract or taking other action with respect to the Matter. The Disclosing Party understands that it must comply with all statutes, ordinances, and regulations on which this EDS is based.
- B. The City's Governmental Ethics and Campaign Financing Ordinances, Chapters 2-156 and 2-164 of the Municipal Code, impose certain duties and obligations on persons or entities seeking City contracts, work, business, or transactions. A training program is available on line at www.cityofchicago.org/city/en/depts/ethics.html, and may also be obtained from the City's Board of Ethics, 740 N. Sedgwick St., Suite 500, Chicago, IL 60610, (312) 744-9660. The Disclosing Party must comply fully with the applicable ordinances.

I acknowledge and consent to the above

The Disclosing Party understands and agrees that:

C. If the City determines that any information provided in this EDS is false, incomplete or inaccurate, any contract or other agreement in connection with which it is submitted may be rescinded or be void or voidable, and the City may pursue any remedies under the contract or agreement (if not rescinded or void), at law, or in equity, including terminating the Disclosing Party's participation in the Matter and/or declining to allow the Disclosing Party to participate in other

- transactions with the City. Remedies at law for a false statement of material fact may include incarceration and an award to the City of treble damages.
- D. It is the City's policy to make this document available to the public on its Internet site and/or upon request. Some or all of the information provided on this EDS and any attachments to this EDS may be made available to the public on the Internet, in response to a Freedom of Information Act request, or otherwise. By completing and signing this EDS, the Disclosing Party waives and releases any possible rights or claims which it may have against the City in connection with the public release of information contained in this EDS and also authorizes the City to verify the accuracy of any information submitted in this EDS.
- E. The information provided in this EDS must be kept current. In the event of changes, the Disclosing Party must supplement this EDS up to the time the City takes action on the Matter. If the Matter is a contract being handled by the City's Department of Procurement Services, the Disclosing Party must update this EDS as the contract requires. NOTE: With respect to Matters subject to Article I of Chapter 1-23 of the Municipal Code (imposing PERMANENT INELIGIBILITY for certain specified offenses), the information provided herein regarding eligibility must be kept current for a longer period, as required by Chapter 1-23 and Section 2-154-020 of the Municipal Code.

I acknowledge and consent to the above

The Disclosing Party represents and warrants that:

F.1. The Disclosing Party is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, nor are the Disclosing Party or its Affiliated Entities delinquent in paying any fine, fee, tax or other charge owed to the City. This includes, but is not limited to, all water charges, sewer charges, license fees, parking tickets, property taxes or sales taxes.

I certify the above to be true

F.2 If the Disclosing Party is the Applicant, the Disclosing Party and its Affiliated Entities will not use, nor permit their subcontractors to use, any facility listed by the U.S. E.P.A. on the federal Excluded Parties List System ("EPLS") maintained by the U.S. General Services Administration.

I certify the above to be true

F.3 If the Disclosing Party is the Applicant, the Disclosing Party will obtain from any contractors/subcontractors hired or to be hired in connection with the Matter certifications equal in form and substance to those in F.1. and F.2. above and will not, without the prior written consent of the City, use any such contractor/subcontractor that does not provide such certifications or that the

Disclosing Party has reason to believe has not provided or cannot provide truthful certifications.

I certify the above to be true

# FAMILIAL RELATIONSHIPS WITH ELECTED CITY OFFICIALS AND DEPARTMENT HEADS

This question is to be completed only by (a) the Applicant, and (b) any legal entity which has a direct ownership interest in the Applicant exceeding 7.5 percent. It is not to be completed by any legal entity which has only an indirect ownership interest in the Applicant.

Under Municipal Code Section 2-154-015, the Disclosing Party must disclose whether such Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof currently has a "familial relationship" with any elected city official or department head. A "familial relationship" exists if, as of the date this EDS is signed, the Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof is related to the mayor, any alderman, the city clerk, the city treasurer or any city department head as spouse or domestic partner or as any of the following, whether by blood or adoption: parent, child, brother or sister, aunt or uncle, niece or nephew, grandparent, grandchild, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepfather or stepmother, stepson or stepdaughter, stepbrother or stepsister or half-brother or half-sister.

"Applicable Party" means (1) all corporate officers of the Disclosing Party, if the Disclosing Party is a corporation; all partners of the Disclosing Party, if the Disclosing Party is a general partnership; all general partners and limited partners of the Disclosing Party, if the Disclosing Party is a limited partnership; all managers, managing members and members of the Disclosing Party, if the Disclosing Party is a limited liability company; (2) all principal officers of the Disclosing Party; and (3) any person having more than a 7.5 percent ownership interest in the Disclosing Party. "Principal officers" means the president, chief operating officer, executive director, chief financial officer, treasurer or secretary of a legal entity or any person exercising similar authority.

Does the Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof currently have a "familial relationship" with an elected city official or department head?

No

#### **ADDITIONAL INFO**

Please add any additional explanatory information here. If explanation is longer than 1000 characters, you may add an attachment below. Please note that your EDS, including all attachments, becomes available for public viewing upon contract award. Your attachments will be viewable "as is" without manual redaction by the City. You are responsible for redacting any non-public information from your documents before uploading.

List of attachments uploaded by vendor

None.

#### CERTIFICATION

Under penalty of perjury, the person signing below: (1) warrants that he/she is authorized to execute this EDS on behalf of the Disclosing Party, and (2) warrants that all certifications and statements contained in this EDS are true, accurate and complete as of the date furnished to the City.

/s/ 04/27/2012 Frank Begalke Chief Operating Officer AskReply, Inc.

This is a printed copy of the Economic Disclosure Statement, the original of which is filed electronically with the City of Chicago. Any alterations must be made electronically, alterations on this printed copy are void and of no effect.